APPLIES TO: Keeping with the mission of CPH it is considered not only necessary but also appropriate to make adjustments to patient care charges under certain circumstances. It is not the intent of this policy to restrict this practice, but rather to establish clear guidelines by which to accomplish this task.

POLICY:

1. **Publication of the Financial Assistance Program**
   The CPH Financial Assistance Program will be widely publicized within the community served. Measures taken to ensure this publicity are:
   a. Patients are offered a Financial Assistance Program brochure upon registration and in the Inpatient Admission packet.
   b. Financial Assistance Program brochure and application available at multiple locations within the hospital including the Cashier, Financial Counselor, Admissions/Registration areas and Emergency Room.
   c. Radio Advertisement on local stations instructing patients/guarantors to contact the CPH Financial Counselors to obtain further information regarding Financial Assistance.
   d. CPH Community website containing information regarding the Financial Assistance Program including a URL link to the Financial Assistance Program brochure, policy and application.
   e. Financial Assistance Brochures available at the CPH sponsored Community Health Fair
   f. Billing Statements and letters include a statement regarding the availability of financial assistance, the URL link to the application and the phone number of the Patient Financial Services office to contact for more information.
   g. Local Newspaper Advertisement

2. **Applying for Financial Assistance**
   a. An application for Financial Assistance must be received in order to be considered for charity care. Patients will obtain a copy of the Financial Assistance application and complete it along with the required documentation attachments to the best of their ability.
   b. Completed applications may be submitted as follows:
      1) Turned into the Cashier or Financial Counselor offices in the main CPH Hospital location
      2) Faxed to the Cashier office at 907-714-4637
      3) Mailed to: Financial Counselor  
         Central Peninsula Hospital  
         250 Hospital Place  
         Soldotna, AK 99669
   c. The following staff are available to answer questions or to provide assistance in completing the application:
      1) Financial Counselors at 907-714-4400, 907-714-4401, or 907-714-4857
d. Financial assistance requests may be made by the patient, outside healthcare providers, community or religious groups, social services, family members and CPH staff.

e. Accounts still in the active collection process that have not been turned to Bad Debt status, are always eligible for Charity Care application and consideration.

f. If the account is in a Bad Debt status, applications for charity care can be submitted up to 240 days after the date of the first billing. After 240 days, the account is no longer eligible for charity care. If an application on an account that is in Bad Debt status is received within the 240 day period, the Financial Counselor will notify the Collection Agency to pend any Extraordinary Collection Activity that may have been initiated.

3. **Eligibility Considerations for Financial Assistance:**

   a. Financial assistance is generally secondary to all other financial resources available to the patient including insurance, government programs, third party liability, and personal assets.

   b. Credit report with open lines of credit indicative of resources to pay the patient’s bill may be reason for denial.

   c. Family size. (number of individuals living in household)

   d. Employment status and future earning capacity.

   e. After other financial resources listed above have been exhausted or ruled out, eligibility for financial assistance will be based on the household’s gross monthly income, or potential income. The amount of assistance will be determined utilizing the Guidelines for Financial Assistance chart below.

   f. Cosmetic and other services that are not medically necessary are not eligible for charity care. A patient may qualify and be approved for Financial Assistance, but a service may be determined to not meet the medical necessity criteria for Financial Assistance. If a procedure or service’s medical necessity is in question, whether it has already been performed or is to be performed, it will be reviewed by the Revenue Cycle Team and compared to Medicare and Commercial Insurance medical necessity guidelines, when available, along with information in the medical record and opinion of Physician’s involved in the patient’s care. A determination will be made and the patient informed.

   g. Other catastrophic circumstances may be considered in charity decision. (CFO determination only)

   h. Medicaid eligibility can be proof of indigence

   i. **Medical Indigence** – Evaluate additional circumstances

      1) Medical bills combined, is greater than 30% of annual gross income.

      2) The hospital may consider other financial assets and liabilities of the person when determining the ability to pay.

      3) A determination of a person’s ability to pay the remainder of the bill will be based on whether the patient reasonably can be expected to pay the account in full over a 2 year period.

4. **Documentation Requirements**

   **For patient/guarantor who is not self-employed:**

   a. Financial Statement (exhibit A)

   b. Brief written or typed explanation of applicant’s circumstances

   c. Bank statements for the last 3 months including checking, savings, certificates of deposit, etc.

   d. Prior year tax return including W-2’s

   e. Most recent pay stub indicating year-to-date earnings and/or unemployment check stubs or determination letter
f. Denial letter from the Division of Public Assistance

For patient/guarantor who is self-employed
a. Financial Statement (exhibit A)
b. Brief written or typed explanation of applicant’s circumstances
c. Last two years Business Tax Returns including, if any, IRS Forms 1120, 1120S, 1065 or 1049 Schedule C
d. Last two years Personal Income Tax return, including, if any, IRS Forms 1040, 1040ES, or 1040EZ
e. Calendar year-to-date Balance Sheet and Income Statement (Earnings Statement) for personal business, ending with the month prior to application for financial assistance
f. Bank statements for the last three months for both business and personal use, including checking, savings, certificates of deposit, etc.

5. Determination
a. Determination of eligibility will be made by the PFS Department within 30 working days, after receipt of all necessary information, to make determination. A determination of eligibility for financial assistance may be made on a partially completed application without all of the required documentation items, if the patient or information is not reasonably available and eligibility is warranted under the circumstances.
b. Patients who qualify for Medicaid, may qualify for a charity adjustment of their co-pay after Medicaid has made payment. If no payment is received for lack of eligibility in the Medicaid Program, the patient will need to fill out a Financial Assistance application. If no payment on a claim is received from Medicaid due to the patient having restricted Medicaid and the patient has not provided a letter of referral from the Restricted Medicaid Physician assigned to their case, the patient will need to complete a Financial Assistance Application and indicate in the letter of circumstances why a letter of referral cannot be provided, for each date of service being applied for. The application will then be reviewed to determine if the Medicaid resource would be considered exhausted for each date of service.
c. Patients will be notified of financial assistance determination in writing.
d. Approval of charity care is based on need, and are reviewed and approved by the Billing Supervisor and/or Revenue Cycle Director. Applications with a balance of over $5,000 must be signed by the CFO.
e. Approved Financial Applications are valid for 3 months from the date of determination. Services rendered after 3 months from the date of approval, will require additional documentation to support the need of continued financial assistance. Patients with fixed income may be approved for 6 months at the discretion of the Billing Supervisor, Revenue Cycle Director and/or CFO.

6. Application of Charity Percentage Discount
a. Financial Assistance Program eligible patients will not be charged, more than the Amounts Generally Billed percentage established by the Hospital annually using the look back method. The amount charged is defined as the balance they are personally responsible for paying after all deductions and discounts including the FAP discount have been applied, and less any amounts reimbursed by insurers.
b. The Calendar Year 2020 AGB percentage is 47.24%, reflecting an average discount of 52.76%, based on calculations from the calendar year 2019.
c. Initially charges will be placed on the patients account equal to that found in the facility charge master for that date of service, regardless of financial assistance eligibility.
d. After applicable insurance and existing self-pay payments are applied, and after the determination of Financial Assistance eligibility has been made, an adjustment will be entered in the amount of the remaining balance on the account as of the date the application was received (Gross charges less any payments already made), multiplied times the approved charity discount percentage.

7. Financial Assistance Program coverage
   a. The Financial Assistance Program at Central Peninsula Hospital covers multiple providers. The following is a list of providers that deliver services at Central Peninsula Hospital and that honor the FAP determination.
      1) Central Peninsula Hospital
      2) Central Peninsula Hospital Physician Group (including Emergency Room Physicians, Anesthesia Providers and Physicians performing EKG interpretations at CPH)
      3) Central Peninsula Hospital owned Physician Clinics
      4) Skagit Radiology/North Star Medical Imaging
      5) The Alaska Hospitalist Group
      6) Peninsula Pathology Institute

b. The following is a list of providers that deliver services at Central Peninsula Hospital and that do not honor the FAP determination.
   1) All other Non-CPH Employed physicians not described above do not routinely accept the Financial Assistance program determinations.

8. Income Guidelines for Financial Assistance
   a. Monthly Poverty Guidelines are updated annually based on Alaska Poverty levels; income levels used will be as of the date the application is received.

<table>
<thead>
<tr>
<th>Monthly Poverty Income Level</th>
<th>Monthly Poverty Income Level</th>
<th>Monthly Poverty Income Level</th>
</tr>
</thead>
<tbody>
<tr>
<td>Monthly Poverty Income Level ≤ 200%</td>
<td>Monthly Poverty Income Level ≤ 201-250%</td>
<td>Monthly Poverty Income Level ≤ 251-300%</td>
</tr>
<tr>
<td>100% Assistance</td>
<td>70% Assistance</td>
<td>60% Assistance</td>
</tr>
</tbody>
</table>

RESPONSIBILITY: Financial Counselor, PFS Staff, CBO Staff, and Chief Financial Officer (CFO)

DEFINITIONS:
1. Charity Care: Charity care is defined as services provided to patients who are unable to pay based on income level, financial analysis, and/or further healthcare needs based on diagnosis. Patients who qualify for charity will fall into one of three categories.
   a. Financially Indigent – A person who is uninsured or under insured and is accepted for care with no or limited ability to pay for the services rendered based on the hospital’s eligibility criteria set forth in this policy.
   b. Medically Indigent – A person whose non-elective medical or hospital bills after payment by third-party payer exceed a specified percentage of a household’s annual gross income as set forth by this policy and is unable to pay the remaining bill.
   c. Medicaid Recipient – A person who qualifies for Medicaid in the month in which the service was rendered.

2. Federal Poverty Level (FPL) – An income level judged inadequate to provide a family or individual with the essentials of life. The figure is adjusted to reflect changes in the Consumer Price Index. Alaska FPL is additionally adjusted to meet the geographic location of the state.
3. **Household** – A household consists of all the persons who occupy a housing unit (house or apartment), whether they are related to each other or not. If a family and an unrelated individual, or two unrelated individuals, were living in the same housing unit, they would constitute one household.

4. **Amounts Generally Billed (AGB)** – The percentage of charges allowed by a combination of Medicare and Private Insurers, this percentage is calculated by the Hospital each year.


**PROCEDURE:**

N/A

**REVISION RESPONSIBILITY:**

Administration

**REFERENCES:**

CORP.101.100 Charity Care
PFS.601.350 Private Pay Collection

**APPROVED BY:**

Richard L. Davis, CEO
Central Peninsula General Hospital, Inc.

06/28/18